



Polaris can help you manage the process needed for your company to be compliant

A new, more stringent set of rules apply for member companies

Many companies will find it extremely challenging to transition everyday business operations in order to be compliant with MedTech's new requirements.

- Organizations will be required to publicly disclose educational grants provided to HCOs, ensuring increased transparency of the funds allocated to medical education
- Conferences will need to comply with the Conference Vetting System (CVS)
- Transparency reporting will be defined by local requirements
- Can provide grants, charitable donations, scholarships or fellowships to HCOs but never to individuals
- Are allowed to define the category of HCPs eligible for financial support under the grant but not choose individual HCPs
- Will continue to require that HCOs sign a written contract setting out terms and conditions for the grant, charitable donation, scholarship or fellowship
- Need to establish an internal and independent process based on objective criteria to review grant requests

Polaris offers an out of the box solution that helps you comply now and in the future

- An external facing portal that HCOs can leverage to submit requests
- An internal facing portal that can be leveraged to manage the end to end process:
 - Enter request (if not already done externally)
 - Ability to select type of HCPs that are eligible
 - Review and approve requests, using objective criteria
 - Generate an electronic contract based on pre-entered values
 - HCOs can sign digitally and attach contract to the request
 - Generate the transparency report in the format as defined by Med Tech Europe
 - Configure solution and report for future changes
 - Create the CSV report to pre-notify the education grants and donation
 - Post event transparency reports

Are you ready for the January 1, 2018 enforcement date?

Polaris' mission is to help you be more compliant — through insightful consulting, strategic business process optimization, and efficient technology solutions to comply, prepare & disclose.

End-to-End Solutions

Integrated and spend capture

- Integration of non-Polaris captured spend
- Accounts Payable (SAP/Oracle/JDE)
- Meeting Logistics, and third party vendors and partners
- Clinical Research Organizations

Workflow-based capture

- Robust, customizable processes for capture, approval and payment
- Consulting Arrangements
- Speaker Arrangements
- Investigator Initiated Studies/Clinical Trials
- CME/Charitable/Sponsorships/Exhibits

Travel and expense capture

- Integration of T&E system (i.e., Concur) through standardized intake
- Focus on defaults and enhancements required for aggregate spend granularity
- Defined process for resubmissions and changes

Customer master integration

- Enterprise source of validated HCP/O profiles and unique identifiers
- Match/merge capabilities to avoid duplication

Reporting, disclosure, feedback, monitoring and alerts

- Configurable reporting rules engine, substantially reducing cost to maintain and operate
- Automatic updates to required reports when reporting requirements change
- All spend consolidated to unique HCP/O profiles
- Compliance reports to validate and submit for disclosure — validation of data entry
- Ad hoc, user generated capabilities to slice and dice aggregate spend data attributes for additional reporting purposes available at no extra cost
- Pre-defined dashboards and snapshots of HCO/P spend
- Upstream publishing of spend details to spend capture source systems and enterprise data warehouse systems
- Alerts to monitor spend caps and thresholds
- Approval processing before spend is incurred

About Polaris

Polaris is the world's leading compliance software and consulting firm, providing innovative, quality, end-to-end solutions to life science companies.

Uniquely focused solely on the life sciences industry, Polaris delivers best-in-class solutions for today's toughest compliance challenges. The firm's services range from comprehensive technology and software solutions to expert consulting, strategy and planning, as well as competitive data analytics and end-to-end managed services. Since 2001, the world's most recognized pharmaceutical, biotech and medical device companies have relied on Polaris as their trusted life science compliance solutions partner.

Learn more about all of Polaris' solutions:

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